IT'S NOT ABOUT BEING THE BEST IN THE WORLD IT'S ABOUT BEING THE BEST FOR THE WORLD

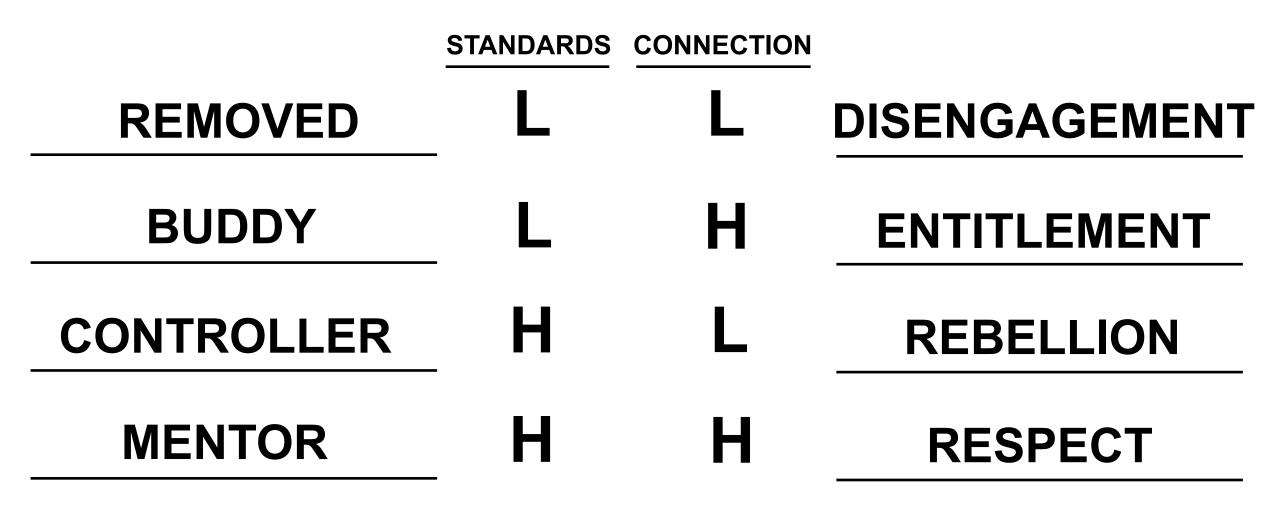
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Opportunities are always found within the the problems



FOUR TYPES OF MANAGERS



"No significant loyalty will ever happen without significant connection."

-CLINT PULVER-

THE 5 C's OF MENTORSHIP

CONFIDENCE

COMPETENCE



CREDIBILITY

CANDOR

EVERY GREAT STORY HAS A MENTOR







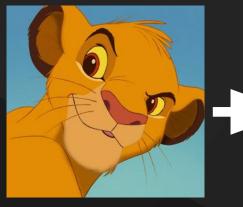


















SPARK THE POSSIBILITIES

POTENTIAL ----> GROWTH

WORTH --- RECOGNITION

Step 1

Establish the employee's goal

Step 2

As the manager, what are you going to do?

Step 3

GROWTH DEVELOPMENT PLAN

Step 4

What is the employee going to do?

Set your follow-up date

6 FOUNDATIONS OF RECOGNITION

1.	Vocal Praise	2. Experiences	 Time Off / Flexible Schedule
4.	Money	5. Food	^{6.} Trophies / Awards



KEEP IT SINPLE

What's the one thing?

TIME

How do your employees spell MENTORSHIP?

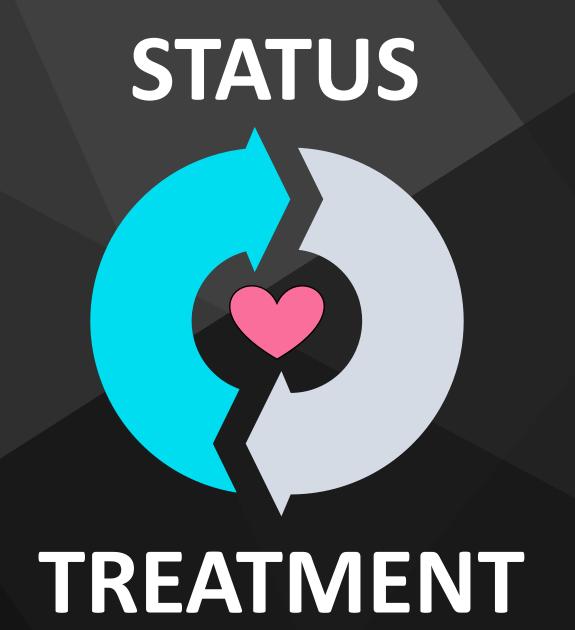
"Simplicity is the ultimate sophistication."

02

- LEONARDO DA VINCI -



COMMUNICATE to COLLABORATE



THE STATUS INVERVIEW

BEGIN WITH VOCAL PRAISE

ASK 3 QUESTIONS:

Question 1: What can I do to keep you here?

Question 2: What is getting in the way of your success at work?

Question 3: What can I do to help you get there?



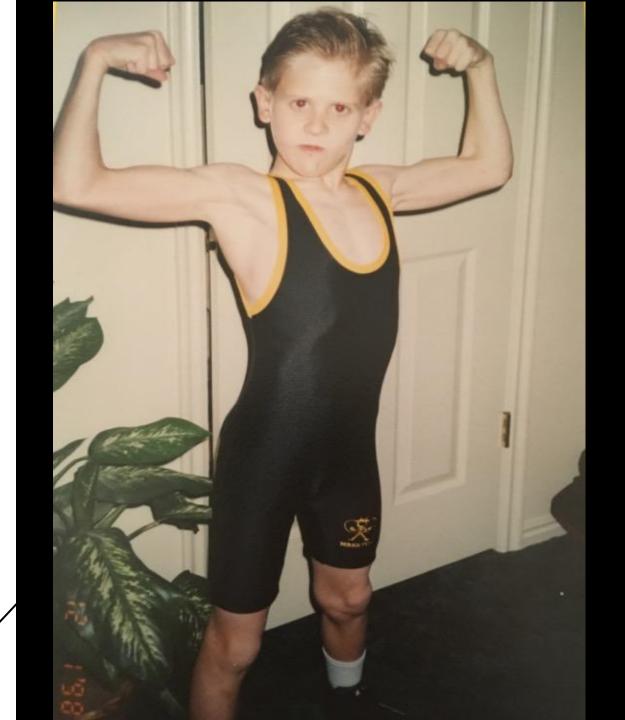
LISTEN WISELY

Great mentors are always being mentored.

0

"If you want to be a great wrestler, you've got to hang out by the mat."

Dad



LET'S REVIEW



IT'S GO TIME

Step 1Step 2Step 3Step 4Spark the
PossibilitiesKeep it
SimpleCommunicate
to CollaborateListen
Wisely





THANK-YOU



AVAILABLE ON AMAZON

foirs @clintpulver