### IT'S NOT ABOUT BEING THE BEST IN THE WORLD IT'S ABOUT BEING THE BEST FOR THE WORLD

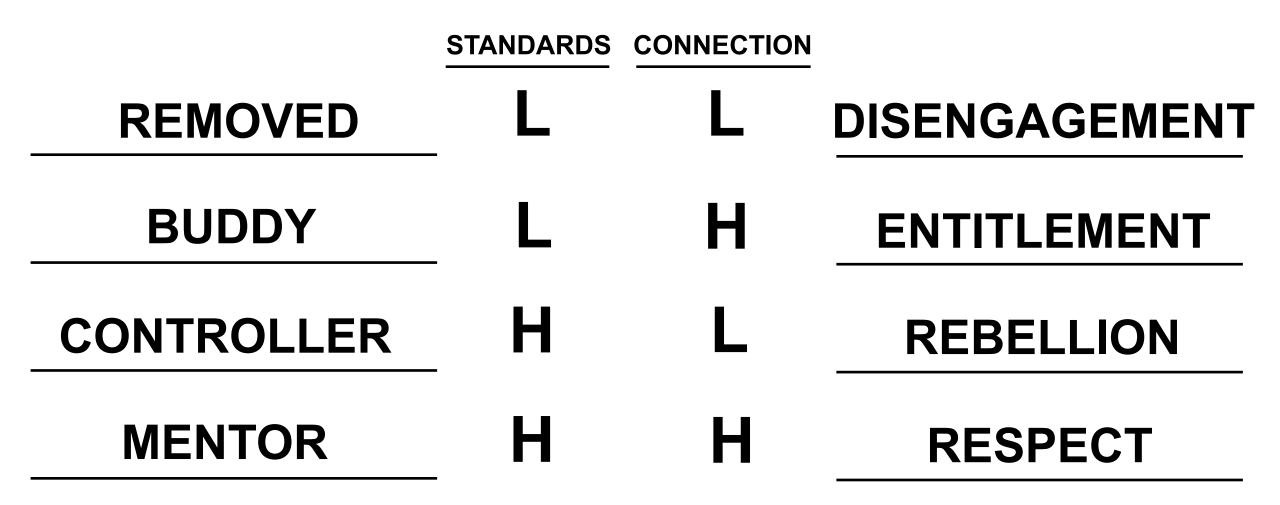
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## Opportunities are always found within the the problems



### FOUR TYPES OF MANAGERS



## "No significant loyalty will ever happen without significant connection."

-CLINT PULVER-

## THE 5 C's OF MENTORSHIP

#### CONFIDENCE

#### COMPETENCE



#### CREDIBILITY

CANDOR

### **EVERY GREAT STORY HAS A MENTOR**







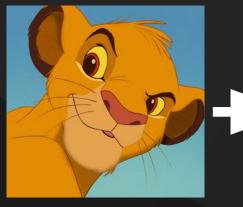


















## **SPARK THE POSSIBILITIES**

### POTENTIAL ----> GROWTH

WORTH --- RECOGNITION

Step 1

## Establish the employee's goal

Step 2

As the manager, what are you going to do?

Step 3

GROWTH DEVELOPMENT PLAN

Step 4

What is the employee going to do?

Set your follow-up date

### 6 FOUNDATIONS OF RECOGNITION

1.	Vocal Praise	2. Experiences	<ol> <li>Time Off / Flexible Schedule</li> </ol>
4.	Money	5. Food	<sup>6.</sup> Trophies / Awards



## KEEP IT SINPLE

What's the one thing?

# TIME

# How do your employees spell MENTORSHIP?

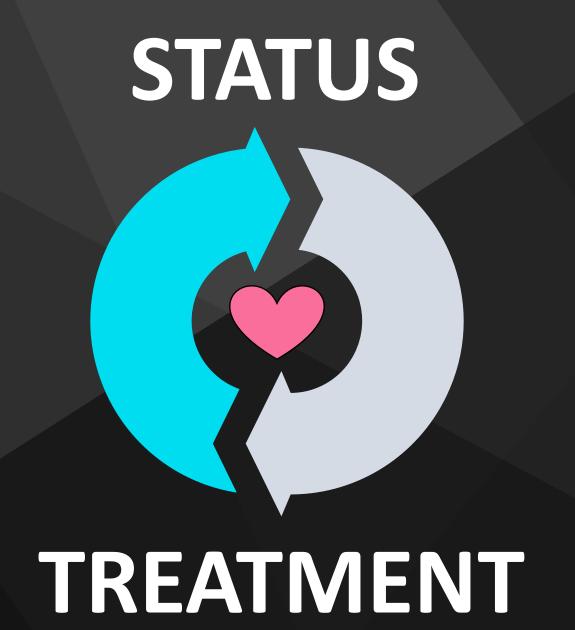
## "Simplicity is the ultimate sophistication."

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- LEONARDO DA VINCI -



## COMMUNICATE to COLLABORATE



### THE STATUS INVERVIEW

#### **BEGIN WITH VOCAL PRAISE**

#### ASK 3 QUESTIONS:

Question 1: What can I do to keep you here?

Question 2: What is getting in the way of your success at work?

Question 3: What can I do to help you get there?



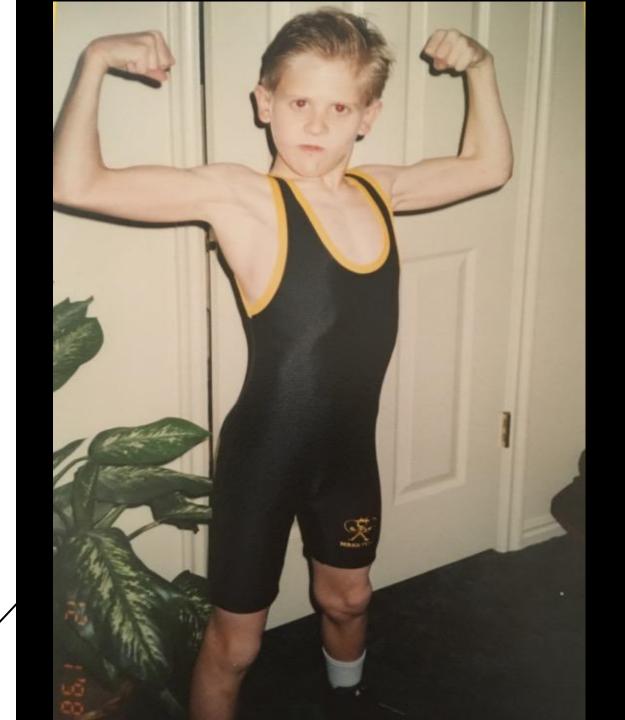
## LISTEN WISELY

Great mentors are always being mentored.

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"If you want to be a great wrestler, you've got to hang out by the mat."

Dad



## LET'S REVIEW



# IT'S GO TIME

Step 1Step 2Step 3Step 4Spark the<br/>PossibilitiesKeep it<br/>SimpleCommunicate<br/>to CollaborateListen<br/>Wisely





### **THANK-YOU**



AVAILABLE ON AMAZON

### foirs @clintpulver